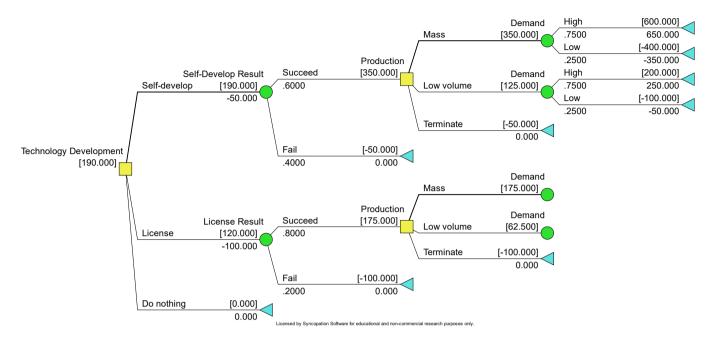
IE5203 Decision Analysis Solutions to Assignment 1

(a)

• The Decision Tree:



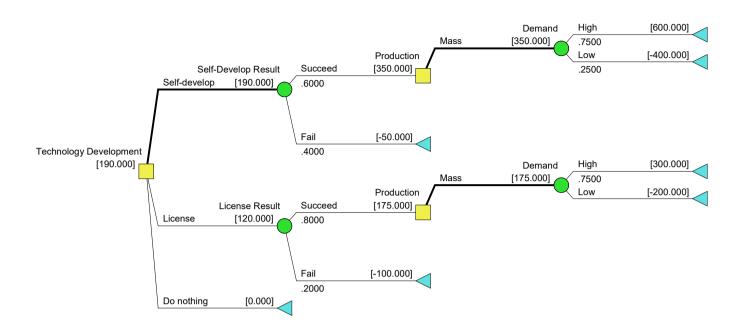
• The Optimal Decision Policy is

Self-Develop Technology
If Development is Successful then
Do Mass production
Else
Terminate project

• Optimal Certainty Equivalent (Expected Value) = \$ 190,000

(b) Plotting Risk Profiles:

• Remove sub-optimal branches from decision policy tree:



• End-point values (sorted) and joint probabilities:

Alternative A: Self-Develop

End-point	Value \$K	Probability
1	-400	$0.6 \times 0.25 = 0.15$
2	-50	= 0.40
3	600	$0.6 \times 0.75 = 0.45$

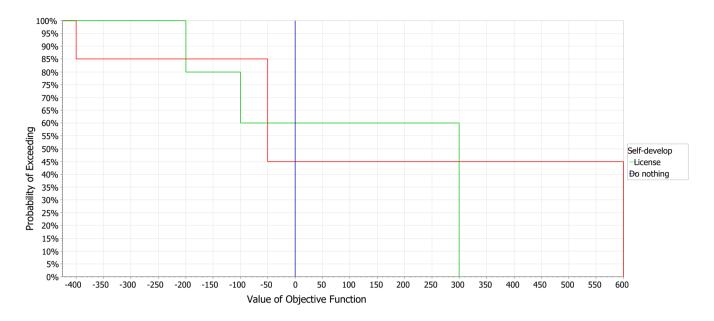
Alternative B: License and Adapt

End-point	Value \$K	Probability
1	-200	$0.8 \times 0.25 = 0.20$
2	-100	= 0.20
3	300	$0.8 \times 0.75 = 0.60$

Alternative C: Do nothing

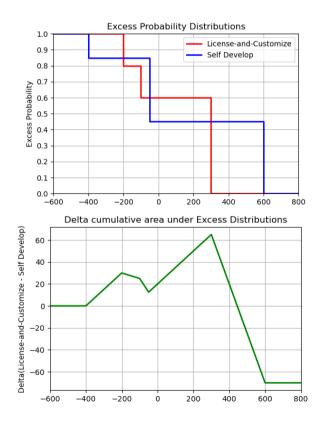
End-point	Value \$K	Probability
1	0	1

• Risk Profiles in Excess Probabilities:



- (c) First-order Stochastic Dominance Analysis
 - There is no first-order stochastic dominance between the 3 alternatives as their risk profiles intersect each other.
- (d) Second-order Stochastic Dominance Analysis between A and B.

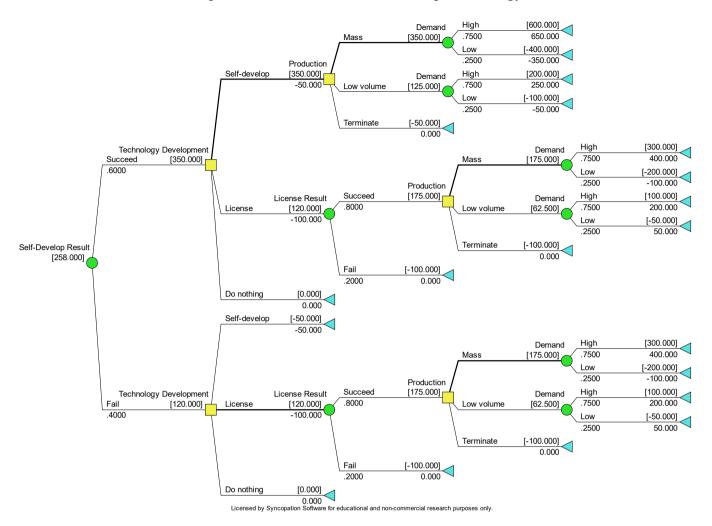
Note that B (License) might dominates A (Self-develop), but not vice versa.



• **B does not second-order dominates A** as the difference in cumulative areas under the excess distributions between B and A becomes negative after around 400+.

(e)

• Decision model with free perfect information on Self-Develop Technology result:

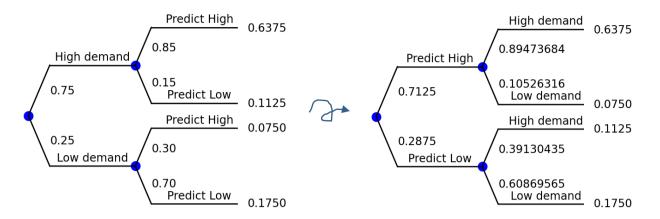


- Expected value with free perfect information on Self-Develop Technology result = \$258,000
- Expected value with no information = \$190,000
- Expected value of perfect information on whether self-developing the technology result

$$=258,000-190,000$$

= \$ <u>68,000</u>

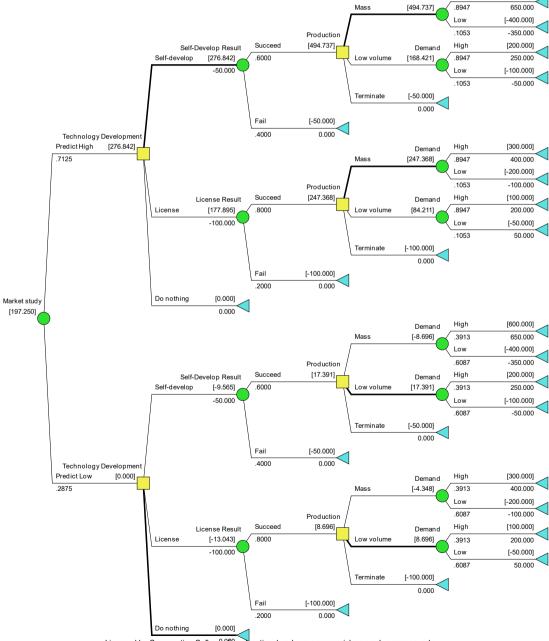
• Flip the market study performance tree:



High

[600.000]

• Decision model with a free market study on product demand:



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- Expected value with free market study = \$197,250
- Expected value with no market study = \$190,000
- Hence expected value of imperfect market study = \$197,250 \$190,000 = \$7,250.
- Hence the company should spend only up to a maximum of \$7,250 for the market study.
- Optimal decision policy with free market study:

If the market study predicts "High demand":

Self-develop technology

If Successful:

Mass produce the product

Else:

Terminate project

Else:

Do nothing